

## Senior Commercial Banking Executive and Producing Market Leader

Senior Commercial Banking Executive and Producing Market Leader with 30+ years of experience building and scaling high-performing commercial banking platforms. Proven track record of originating and managing large middle-market portfolios, leading lender teams, and driving sustained organic growth in competitive markets.

Deep expertise across C&I, Commercial Real Estate, Leveraged Finance, and Syndicated Lending. Trusted advisor to middle-market companies on capital structure, acquisitions, restructurings, and growth financing. Consistently recognized as a top producer while developing and mentoring high-performing teams.

### Professional Experience

#### Simmons Bank — Dallas, TX

Market President | Senior Commercial Banker

- Top-producing lender and market leader in Texas
- Built and managed ~\$300MM loan portfolio with \$50MM in unfunded commitments
- Originated \$350MM+ in new loan commitments
- Portfolio mix: 55% C&I; / 45% CRE
- Led team of 10 including bankers, portfolio managers, and support staff
- Structured transactions across C&I, CRE, leveraged finance, lender finance, and syndicated credit facilities

#### UMB Bank — Dallas, TX

Senior Vice President | Commercial Banking

- Founding leader of Dallas de novo commercial banking platform
- Grew loan portfolio from \$0 to \$500MM+ organically
- Built a diversified portfolio across C&I, CRE, and healthcare sectors
- Played key role in integration of a \$4B acquisition
- Mentored lenders and supported credit structuring, underwriting, and loan approvals

#### Texas Capital Bank — Dallas, TX

Senior Vice President | Corporate Banking

- Developed and managed \$100MM+ middle-market portfolio with \$56MM in unfunded commitments
- Focused on service, distribution, and manufacturing companies
- Structured senior debt for private equity-backed M&A; transactions
- Sourced and executed syndicated and participated loan transactions nationwide

#### BBVA Compass Bank — Dallas, TX

Vice President | Commercial Banking

- Built and managed \$65MM+ C&I; and CRE loan portfolio
- Supervised analysts and client support teams

- Advised clients on capital structure, financing strategies, and growth planning
- Consistently ranked in top 20% nationally; multiple “Best of the Best” recognitions

### **Early Career**

GE Capital; G&W; Asset Management; Oppenheimer Management Company

- Focused on middle-market financing, business development, and regional leadership roles

### **Leadership & Impact**

- Built and scaled multiple middle-market banking platforms, including a \$500MM+ de novo portfolio
- Consistent top producer with strong origination and relationship management capabilities
- Proven leader with experience hiring, mentoring, and developing high-performing teams
- Strong credit expertise across complex structures including leveraged finance and syndicated lending

### **Education & Professional Development**

- Bachelor of Fine Arts — University of North Texas
- Advanced training in credit analysis, risk management, and commercial and ABL underwriting

### **Affiliations, Honors & Board Service**

- Member: Association for Corporate Growth (ACG)
- Former sponsor: Commercial Finance Association, CCIM, NTCAR
- D CEO Dallas 500 – Recognized among most influential business leaders
- Obelisk Award Winner – Business Council for the Arts

Board Service:

- The Dallas Opera — Board of Directors
- Dallas Symphony Orchestra — Board of Governors

### **Core Competencies**

Commercial & Corporate Lending • Middle Market Advisory • Portfolio Management • Credit Structuring & Risk Analysis • Leveraged Finance & Syndications • Business Development & Market Expansion • Strategic Planning • Team Leadership • Capital Markets & Acquisition Financing